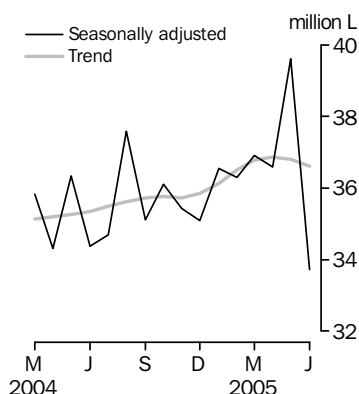


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) WED 3 AUG 2005

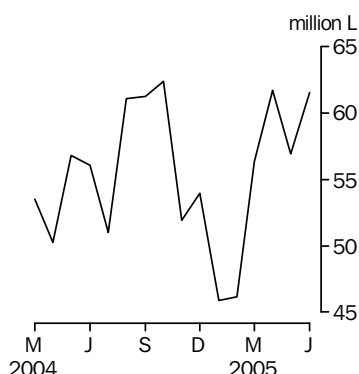
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Christine Heywood-Smith on Adelaide (08) 8237 7589.

KEY FIGURES

	June 2005	May 2005 to Jun 2005	Jun 2004 to Jun 2005
	'000 L	% change	% change
TREND ESTIMATES			
Australian produced wine			
Domestic wine sales	36 619	-0.5	3.6
White table wine sales	17 446	-0.9	-0.9
Red and rosé table wine sales	13 650	0.1	9.5

SEASONALLY ADJUSTED

Australian produced wine			
Domestic wine sales	33 712	-14.9	-1.9
White table wine sales	15 870	-16.4	-7.5
Red and rosé table wine sales	12 513	-17.1	3.9

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 36.6 million litres in June 2005, a decrease of 0.5% on May 2005, but an increase of 3.6% on June 2004.
- The trend estimate for domestic sales of white table wine decreased 0.9% on May 2005 and 0.9% on June 2004. Red and rosé table wine increased 0.1% on May 2005 and 9.5% on June 2004.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 33.7 million litres in June 2005, a decrease of 14.9% on May 2005.
- The seasonally adjusted estimate for domestic sales of white table wine decreased 16.4% on May 2005, while red and rosé table wine decreased 17.1% on May 2005.

ORIGINAL ESTIMATES

- In original terms, 31.8 million litres of Australian produced wine was sold domestically by winemakers in June 2005, a decrease of 17.7% on May 2005 and 5.8% on June 2004.
- Exports of Australian produced wine increased 8.2% on May 2005 to 61.5 million litres in June 2005. Australia exported 669.9 million litres with a value of \$2.7 billion in the twelve months ending June 2005, an increase of 14.7% in volume and 8.9% in value over the corresponding period to June 2004.

NOTES

FORTHCOMING ISSUES

ISSUE

RELEASE DATE

July 2005	5 September 2005
August 2005	6 October 2005
September 2005	3 November 2005
October 2005	5 December 2005
November 2005	11 January 2006
December 2005	6 February 2006

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CHANGES IN THIS ISSUE

There are no changes in this issue.

DATA NOTES

There are no data notes in this issue.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

.....

ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Dennis Trewin
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for total sales of white table wine decreased 0.9% on May 2005 and 0.9% on June 2004. The trend estimate for total red and rosé wine increased 0.1% on May 2005 and 9.5% on June 2004.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

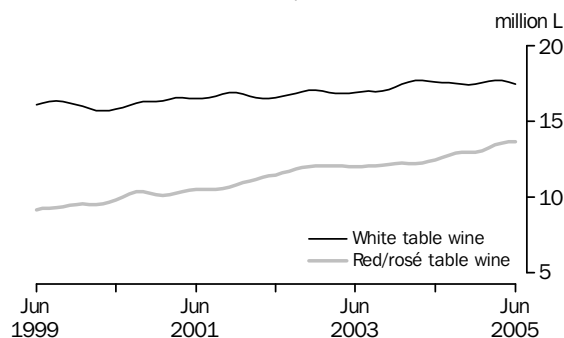


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres increased 0.4% on May 2005 and 5.1% on June 2004. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased 0.3% on May 2005 and 11.7% on June 2004.

TABLE WINE, Glass container less than 2 litres: Trend

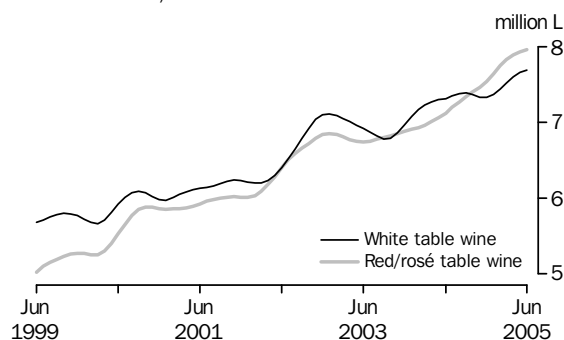
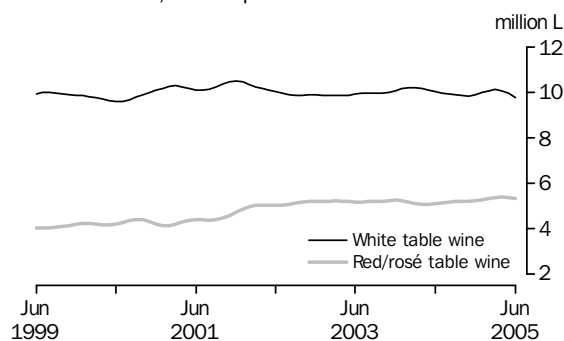


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs decreased 1.8% on May 2005 and 2.5% on June 2004. The trend estimate for red and rosé wine in soft packs decreased 0.8% on May 2005, but increased 4.3% on June 2004.

TABLE WINE, Soft pack containers: Trend

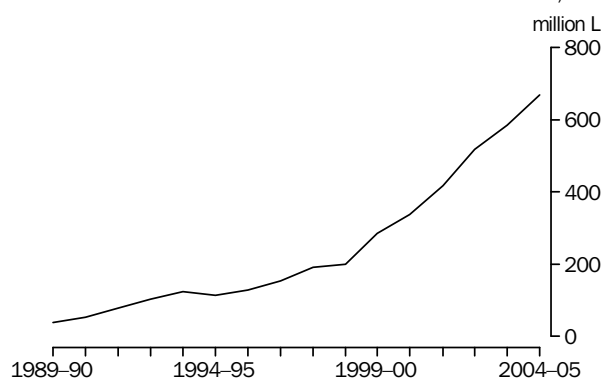


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in original terms in the quantity of exports of Australian produced wine over the last fifteen years. In 1989–90, 38.1 million litres of wine were exported. Exports gradually grew over the next three years to reach over 100 million litres in 1992–93. By 1998–99 exports had reached 200.9 million litres. Since then there has been rapid growth with 284.9 million litres of wine exported in 1999–2000, a 41.8% rise on 1998–99. Over the following three years there were rises of 18.7%, 23.7% and 24.0% respectively. Wine exports continued to rise in 2003–04 reaching 584.3 million litres, a 12.7% increase on 2002–03. In 2004–05 exports totalled 669.9 million litres, an increase of 14.7% on 2003–04.

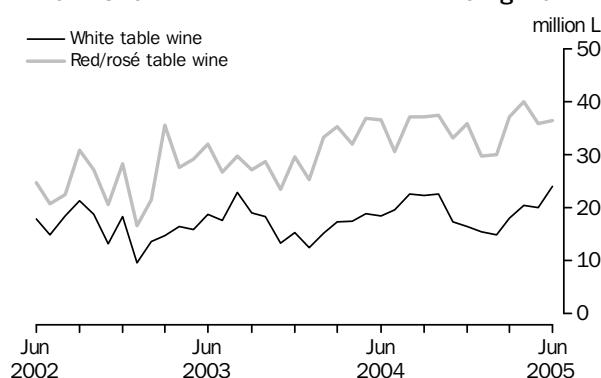
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 61.5 million litres of Australian produced wine were exported in June 2005, an increase of 8.2% on May 2005 and 9.8% on June 2004. In June 2005, 24.0 million litres of Australian produced white table wine were exported, an increase of 19.7% on May 2005 and 29.8% on June 2004. Australia exported 36.5 million litres of Australian produced red and rosé table wine in June 2005, an increase of 1.7% on May 2005, but a decrease of 0.1% on June 2004.

EXPORTS OF TABLE WINE BY TYPE: **Original**

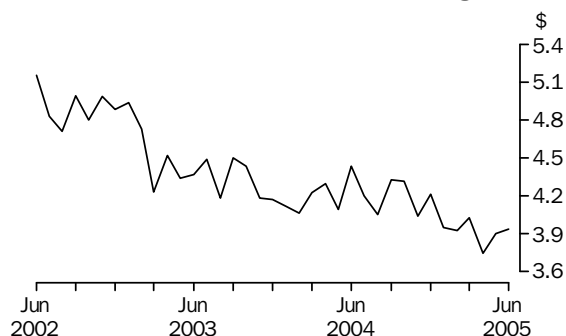


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 61.5 million litres of wine valued at \$242.1m were exported in June 2005, an increase of 8.2% in quantity and 9.1% in value on May 2005. The average value of Australian wine exported in June 2005 was \$3.93 per litre, down from \$4.44 per litre in June 2004, but up from \$3.90 per litre in May 2005.

UNIT VALUE OF WINE EXPORTS: **Original**



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

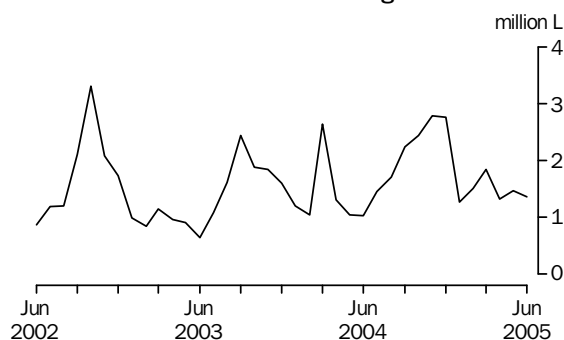
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For June, the value reported by the ABS was \$242.1m, while the AWBC value was \$244.3m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.4 million litres of wine, valued at \$11.9 million were imported in June 2005, a decrease of 7.8% in quantity and 2.7% in value on May 2005. The average value of wine imports cleared for home consumption in June 2005 was \$8.75 per litre, up from \$8.06 per litre in June 2004.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the June quarter 2005 shows that wine available for consumption in Australia increased 5.5% on the same quarter in 2004. Domestic sales of Australian wine increased 4.9%, and wine imports increased 22.6%. Total disposals of Australian produced wine increased by 8.3% on the same quarter in 2004 with exports increasing by 10.4%.

	<i>Domestic sales of Australian produced wine (A)</i>	<i>Wine imports cleared for home consumption (B)</i>	<i>Wine available for consumption (A + B)</i>	<i>Exports of Australian produced wine (C)</i>	<i>Total disposals of Australian produced wine (A + C)</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L
2002-03	402 479	17 112	419 591	518 595	921 074
2003-04	417 378	18 737	436 115	584 319	1 001 697
2004-05	432 844	22 139	454 983	669 928	1 102 772
Jun Qtr 2004	101 394	3 386	104 780	163 098	264 492
Jun Qtr 2005	106 381	4 150	110 531	180 094	286 475

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE					
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)	Total table wine	Total other wine	Total wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2002-03	81 678	118 893	201 631	79 752	62 788	142 835	344 465	58 010	402 479
2003-04	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	417 378
2004-05	89 477	118 803	210 107	91 146	63 032	157 443	367 550	65 293	432 844
2004									
June	6 435	9 177	15 801	7 851	5 471	13 451	29 252	4 550	33 803
July	7 148	10 269	17 535	8 180	6 261	14 557	32 092	5 233	37 325
August	7 241	9 362	16 923	8 216	6 339	15 330	32 254	5 219	37 473
September	7 283	10 265	17 615	7 589	5 686	13 388	31 003	5 812	36 815
October	8 285	10 893	19 248	7 995	5 601	14 352	33 600	6 778	40 379
November	10 141	10 852	21 078	9 152	5 511	14 812	35 890	7 944	43 834
December	10 122	10 329	20 798	8 589	4 637	13 448	34 246	8 344	42 590
2005									
January	4 467	7 409	11 993	3 747	3 024	6 869	18 862	2 994	21 856
February	6 357	9 296	15 723	5 769	3 969	9 748	25 470	3 885	29 355
March	7 778	11 400	19 470	7 407	5 173	12 660	32 130	4 706	36 836
April	7 342	9 958	17 407	7 435	5 769	13 325	30 732	5 106	35 838
May	7 100	10 884	18 080	8 951	6 113	15 807	33 887	4 810	38 697
June	6 213	7 886	14 237	8 116	4 949	13 147	27 384	4 462	31 846
SEASONALLY ADJUSTED									
2004									
June	7 282	9 762	17 161	7 075	4 965	12 046	29 207	5 161	34 368
July	7 262	9 783	17 143	7 156	5 107	12 352	29 495	5 196	34 691
August	7 656	10 078	18 265	7 758	5 270	13 805	32 070	5 510	37 580
September	7 072	9 992	17 163	6 954	5 419	12 515	29 678	5 447	35 125
October	7 552	10 178	17 704	7 361	5 194	13 011	30 715	5 405	36 120
November	7 363	9 456	17 356	7 471	5 051	12 762	30 118	5 311	35 429
December	7 403	9 547	17 127	7 674	4 982	12 801	29 928	5 168	35 096
2005									
January	7 101	10 321	17 685	7 589	5 633	13 386	31 071	5 486	36 557
February	7 322	9 889	17 210	7 675	5 272	12 984	30 194	6 100	36 294
March	7 582	10 322	18 061	7 873	5 181	13 274	31 335	5 570	36 905
April	7 815	9 922	17 597	7 790	5 608	13 365	30 962	5 634	36 596
May	7 816	11 033	18 976	8 288	5 680	15 090	34 066	5 543	39 609
June	7 400	8 499	15 870	7 689	4 881	12 513	28 383	5 329	33 712
TREND									
2004									
June	7 312	10 024	17 601	7 120	5 108	12 466	30 067	5 290	35 357
July	7 347	9 968	17 549	7 194	5 134	12 618	30 167	5 321	35 488
August	7 379	9 923	17 518	7 269	5 164	12 763	30 281	5 335	35 616
September	7 389	9 881	17 490	7 338	5 201	12 882	30 372	5 347	35 719
October	7 363	9 858	17 459	7 401	5 216	12 942	30 401	5 364	35 765
November	7 326	9 839	17 408	7 459	5 212	12 928	30 336	5 401	35 737
December	7 325	9 885	17 428	7 541	5 231	12 957	30 385	5 469	35 854
2005									
January	7 362	9 977	17 515	7 641	5 280	13 068	30 583	5 547	36 130
February	7 437	10 073	17 638	7 744	5 342	13 255	30 893	5 614	36 507
March	7 520	10 113	17 708	7 823	5 387	13 429	31 137	5 643	36 780
April	7 596	10 065	17 690	7 884	5 394	13 554	31 244	5 625	36 869
May	7 654	9 952	17 597	7 930	5 373	13 632	31 229	5 580	36 809
June	7 686	9 774	17 446	7 954	5 328	13 650	31 096	5 523	36 619

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2002-03	344 465	20 842	22 991	8 627	2 799	2 498	252	651
2003-04	355 037	21 201	21 555	13 121	3 468	2 738	255	618
2004-05	367 550	19 934	22 988	15 410	4 206	2 547	208	576
2004								
June	29 252	1 989	1 209	814	282	241	17	42
July	32 092	2 103	1 437	1 076	314	284	19	52
August	32 254	1 949	1 534	1 264	260	198	15	63
September	31 003	1 756	2 234	1 241	347	218	17	46
October	33 600	1 475	3 020	1 680	395	191	17	47
November	35 890	1 960	3 210	2 074	414	261	24	64
December	34 246	1 669	3 740	2 180	437	296	22	62
2005								
January	18 862	1 045	997	560	207	171	14	47
February	25 470	1 203	1 187	1 022	314	141	17	30
March	32 130	1 486	1 507	1 162	350	186	16	37
April	30 732	1 711	1 451	1 074	640	213	16	40
May	33 887	1 800	1 440	1 095	255	204	16	47
June	27 384	1 777	1 231	982	273	184	15	41

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2002-03	2 227	4 075	320	8 856	5 369	20 842
2003-04	2 041	4 296	377	9 042	5 447	21 201
2004-05	1 879	3 932	368	8 931	4 825	19 934
2004						
June	152	361	57	961	458	1 989
July	194	412	36	967	493	2 103
August	174	441	31	848	455	1 949
September	169	342	27	758	460	1 756
October	131	293	25	655	371	1 475
November	184	449	37	848	443	1 960
December	208	390	38	641	393	1 669
2005						
January	114	172	20	507	232	1 045
February	105	193	18	542	345	1 203
March	123	259	23	713	369	1 486
April	167	304	28	789	423	1 711
May	r161	r341	r25	837	r436	1 800
June	149	336	60	826	405	1 777

r revised

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

	WINE TYPE						
	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
QUANTITY ('000 L)							
2002-03	193 736	312 881	506 617	3 034	7 933	1 010	518 595
2003-04	206 487	364 767	571 254	2 512	9 805	749	584 319
2004-05	233 949	420 768	654 717	2 070	12 446	695	669 928
2004							
April	17 403	32 064	49 467	210	533	59	50 269
May	18 942	36 814	55 756	204	746	71	56 776
June	18 511	36 562	55 073	247	679	53	56 052
July	19 626	30 639	50 265	134	541	73	51 013
August	22 600	37 134	59 734	121	1 148	45	61 048
September	22 366	37 154	59 520	149	1 492	70	61 231
October	22 623	37 457	60 080	153	2 099	44	62 376
November	17 320	33 186	50 507	126	1 176	74	51 882
December	16 414	35 846	52 260	309	1 317	37	53 923
2005							
January	15 422	29 729	45 151	168	463	79	45 861
February	14 862	29 991	44 853	172	1 092	68	46 184
March	18 106	37 133	55 239	134	834	108	56 315
April	20 496	r40 041	r60 536	217	906	16	r61 675
May	r20 079	r35 930	r56 009	186	651	r42	r56 889
June	24 034	36 529	60 564	200	728	39	61 530
VALUE (c) (\$'000)							
2002-03	788 239	1 561 361	2 349 600	18 266	48 934	6 346	2 423 145
2003-04	793 900	1 628 008	2 421 908	13 665	53 346	4 740	2 493 659
2004-05	843 205	1 787 633	2 630 838	12 656	67 511	4 918	2 715 924
2004							
April	66 799	144 699	211 498	1 006	3 023	502	216 029
May	71 637	155 199	226 836	1 172	4 134	339	232 480
June	76 670	166 736	243 406	915	4 071	306	248 698
July	72 731	136 914	209 644	898	3 217	438	214 198
August	82 280	157 703	239 983	887	6 161	428	247 460
September	86 635	168 685	255 319	1 068	7 996	448	264 832
October	83 363	173 240	256 603	941	11 081	319	268 944
November	62 144	139 160	201 303	787	6 822	545	209 458
December	62 804	154 406	217 210	1 918	7 552	388	227 068
2005							
January	57 065	120 577	177 643	848	2 256	400	181 146
February	54 175	120 823	174 998	847	5 025	439	181 308
March	64 957	155 151	220 108	1 112	4 672	739	226 633
April	71 325	r153 330	r224 655	1 087	4 975	153	r230 870
May	r70 136	r146 347	r216 483	r1 174	3 834	r414	r221 905
June	75 591	161 297	236 887	1 089	3 919	207	242 102

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

Period	EXPORTS (a)		IMPORTS (b)	
	Quantity	Value(c)	Quantity	Value(c)
	'000 L al	\$'000	'000 L al	\$'000
2002-03	21	172	557	9 570
2003-04	11	323	540	10 425
2004-05	18	913	519	9 054
2004				
April	1	23	28	605
May	1	179	43	694
June	2	30	38	506
July	2	244	49	753
August	2	29	31	463
September	1	9	60	1 264
October	1	44	35	662
November	3	120	66	1 151
December	—	18	74	1 387
2005				
January	5	49	35	650
February	1	154	29	496
March	—	62	32	465
April	r—	r27	29	507
May	1	18	31	512
June	1	140	49	744

— nil or rounded to zero (including null cells)

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

EXPORTS AND IMPORTS, Selected countries(a)—June 2005

Country	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	15 385	12 084	27 469	59	373	2	27 904	86 057
United States of America	4 130	11 491	15 621	74	37	7	15 739	80 485
New Zealand	465	1 125	1 590	13	123	17	1 744	7 281
Canada	937	3 215	4 152	21	19	—	4 193	22 969
Germany, Federal Republic of	386	1 987	2 372	—	1	9	2 382	5 002
Netherlands	500	598	1 098	1	1	—	1 100	5 213
Denmark	245	1 276	1 521	1	2	—	1 525	4 296
Ireland	234	410	645	1	24	—	670	3 911
Sweden	153	253	406	—	9	—	415	2 597
Belgium	402	1 047	1 450	1	10	—	1 460	3 671
Japan	213	489	702	18	43	—	762	3 707
Switzerland	35	233	268	1	1	—	270	1 073
France	224	296	520	—	8	—	529	1 240
Singapore	74	283	357	1	4	1	362	2 635
Norway	69	192	261	—	16	—	277	1 159
Hong Kong	65	163	227	—	8	1	237	1 295
Malaysia	44	189	234	—	1	—	234	1 805
Finland	45	71	116	—	8	—	124	821
Thailand	50	53	104	—	1	—	104	356
United Arab Emirates	69	96	164	2	6	—	172	569
Total other countries(e)	308	980	1 288	7	32	1	1 327	5 962
Total all countries	24 034	36 529	60 564	200	728	39	61 530	242 102
IMPORTS (f)								
New Zealand	440	59	499	—	12	35	545	4 550
Italy	26	97	123	8	121	5	257	1 266
France	193	56	249	1	102	—	352	5 206
Spain	—	9	9	1	—	—	11	41
Portugal	1	7	8	—	—	24	33	112
United Kingdom	—	—	—	—	—	—	—	2
Germany, Federal Republic of	10	—	10	—	—	17	27	119
Greece	12	21	33	—	—	3	36	87
Total other countries(e)	41	19	60	1	—	32	94	477
Total all countries	725	267	991	12	234	117	1 355	11 859

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2002-03	33 499	290 011	7 249	9 152	175 321	3 364	518 595	281 933
2003-04	28 615	322 546	9 333	12 398	207 970	3 457	584 319	313 948
2004-05	26 614	374 626	13 258	17 331	233 273	4 827	669 928	368 010
2004								
April	1 645	25 880	665	963	20 763	353	50 269	25 363
May	2 495	30 690	1 634	819	20 734	405	56 776	29 971
June	2 017	29 180	699	1 434	22 425	296	56 052	28 473
July	2 028	26 872	677	1 226	19 402	809	51 013	26 106
August	2 846	39 543	883	1 392	16 069	315	61 048	38 672
September	3 240	35 531	859	1 221	20 101	278	61 231	35 081
October	2 390	37 201	934	1 934	19 588	329	62 376	36 725
November	3 021	30 529	1 556	2 086	14 291	399	51 882	30 019
December	1 901	25 359	1 176	1 352	23 802	333	53 923	25 006
2005								
January	1 438	24 481	646	1 105	17 975	217	45 861	24 000
February	1 571	27 828	712	1 355	14 277	441	46 184	27 243
March	2 075	28 610	1 389	1 350	22 474	418	56 315	28 189
April	r2 010	35 282	855	1 523	21 521	485	r61 675	34 773
May	r2 194	r26 465	r2 747	1 222	r23 840	421	r56 889	r25 908
June	1 902	36 926	823	1 564	19 932	383	61 530	36 288
VALUE (d) (\$'000)								
2002-03	107 376	1 184 324	52 246	57 470	1 007 724	14 006	2 423 145	1 141 847
2003-04	106 839	1 165 185	61 869	74 274	1 071 017	14 474	2 493 659	1 133 062
2004-05	104 388	1 316 531	74 967	93 742	1 106 611	19 684	2 715 924	1 287 725
2004								
April	6 981	90 034	5 268	5 963	106 612	1 170	216 029	87 816
May	10 735	110 083	6 613	5 617	97 836	1 596	232 480	106 540
June	8 777	109 831	5 348	8 571	114 804	1 367	248 698	106 023
July	9 727	98 702	4 969	6 371	91 885	2 544	214 198	95 206
August	11 063	145 381	6 374	7 978	75 347	1 317	247 460	141 516
September	10 725	145 222	6 038	6 881	94 611	1 355	264 832	143 345
October	8 971	140 117	7 195	9 991	101 295	1 375	268 944	138 055
November	12 569	101 172	9 142	11 312	73 402	1 862	209 458	98 678
December	8 681	90 037	6 977	7 993	111 913	1 467	227 068	88 247
2005								
January	4 400	89 112	4 409	6 032	76 149	1 044	181 146	87 199
February	5 785	92 813	5 156	6 894	69 028	1 632	181 308	90 393
March	7 801	93 948	6 613	8 258	108 074	1 937	226 633	92 312
April	r7 920	112 579	6 815	8 424	93 252	1 880	r230 870	110 401
May	r8 712	r91 115	r5 864	r6 211	r108 189	1 813	r221 905	r88 772
June	8 035	116 333	5 415	7 395	103 466	1 458	242 102	113 601

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

IMPORTS CLEARED (a), Selected countries(b)

							Germany, Federal Republic of			
	New Zealand	Italy	France	Spain	Portugal	United Kingdom		Greece	Other	Total all countries
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2002-03	4 929	4 844	2 728	501	463	400	368	357	2 523	17 112
2003-04	5 629	4 672	3 064	564	621	20	354	313	3 501	18 737
2004-05	9 479	4 937	3 492	684	418	31	448	285	2 364	22 139
2004										
April	538	303	197	31	41	1	44	34	119	1 310
May	368	240	201	21	81	3	17	14	99	1 043
June	243	321	231	44	83	5	26	11	70	1 033
July	573	447	198	55	50	9	35	31	55	1 453
August	836	423	281	13	37	—	26	16	78	1 710
September	1 166	388	395	68	41	—	47	14	112	2 233
October	945	627	367	60	41	11	20	17	353	2 441
November	902	592	330	140	26	2	32	45	714	2 783
December	1 055	580	510	84	44	1	51	39	398	2 761
2005										
January	584	328	151	34	21	—	34	34	79	1 264
February	665	438	230	32	23	—	22	7	83	1 500
March	905	356	234	73	60	—	66	18	133	1 845
April	607	247	247	15	21	6	41	10	133	1 326
May	695	255	196	100	23	2	48	20	131	1 469
June	545	257	352	11	33	—	27	36	94	1 355

— nil or rounded to zero (including null cells)

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

	WINE TYPE						
	White table	Red/rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	Total wine
QUANTITY ('000 L)							
2002-03	6 446	4 624	11 070	190	3 851	2 001	17 112
2003-04	7 703	4 114	11 817	734	4 787	1 399	18 737
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2004							
April	555	374	929	29	254	97	1 310
May	410	324	735	31	211	66	1 043
June	308	299	607	10	289	127	1 033
July	616	366	982	26	303	142	1 453
August	864	334	1 198	14	360	138	1 710
September	1 069	445	1 514	30	530	159	2 233
October	1 181	419	1 600	32	700	109	2 441
November	1 340	365	1 706	20	771	286	2 783
December	1 230	486	1 716	21	750	274	2 761
2005							
January	568	217	785	25	297	156	1 264
February	530	375	905	19	367	210	1 500
March	992	344	1 336	19	363	125	1 845
April	659	321	980	16	237	93	1 326
May	727	342	1 068	19	273	109	1 469
June	725	267	991	12	234	117	1 355
VALUE (c) (\$'000)							
2002-03	47 504	27 733	75 237	1 179	53 703	9 088	139 207
2003-04	50 345	29 541	79 886	2 065	64 995	5 459	152 405
2004-05	78 428	30 510	108 938	1 728	68 063	9 512	188 241
2004							
April	4 571	2 399	6 971	141	2 567	375	10 054
May	3 871	2 127	5 998	166	3 220	232	9 617
June	2 758	1 780	4 538	34	3 265	495	8 331
July	5 160	2 381	7 541	129	3 497	594	11 762
August	7 673	2 713	10 386	110	4 873	705	16 074
September	8 872	3 477	12 350	316	7 876	1 045	21 586
October	8 500	3 010	11 510	192	8 222	462	20 387
November	6 996	2 965	9 960	150	9 704	1 500	21 314
December	8 499	3 467	11 966	161	9 997	1 241	23 365
2005							
January	4 648	1 275	5 923	121	3 291	753	10 088
February	4 257	2 203	6 460	103	4 174	1 109	11 846
March	7 530	1 950	9 479	106	4 295	602	14 483
April	5 712	2 370	8 083	156	4 585	467	13 290
May	r5 341	2 664	r8 005	123	3 585	476	r12 189
June	5 240	2 035	7 275	62	3 965	557	11 855

r revised

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraph 9 of the Explanatory Notes.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic Sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 200° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, madiera, tokay and white port etc., sparkling wines both bottle and bulk fermented, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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